## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 10-Q
FORM 10-Q

(Mark One)

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2023

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_to \_\_ Commission File Number: 000-56294



## COLUMBIA CARE INC. (Exact Name of Registrant as Specified in its Charter)

British Columbia
(State or other jurisdiction of incorporation or organization)
680 Fifth Ave., 24th Floor
New York, New York
(Address of principal executive offices)

98-1488978 (I.R.S. Employer Identification No.) 10019

(Zip Code)

Registrant's telephone number, including area code: (212) 634-7100

Securities registered pursuant to Section 12(b) of the Act: None

 $\boxtimes$ 

Emerging growth company

Title of each class	Symbol(s)	Name of each exchange on which registered
Indicate by check mark whether the registrant (1) has fi	iled all reports required to be file	ed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period	d that the registrant was required	d to file such reports), and (2) has been subject to such filing

**Trading** 

requirements for the past 90 days. Yes 🗵 No 🗆

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule

405 of Regulation S-T ( $\S$ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\square$  Accelerated filer  $\square$  Non-accelerated filer  $\square$  Smaller reporting company  $\square$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes □ No ⊠

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes  $\Box$  No  $\Box$ 

As of August 10, 2023, there were 406,983,693 shares of common stock, no par value per share (the "Common Shares"), outstanding.

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## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains "forward-looking statements" regarding Columbia Care Inc. and its subsidiaries (collectively referred to as "Columbia Care," "we," "us," "our," or the "Company"). We make forward-looking statements related to future expectations, estimates, and projections that are uncertain and often contain words such as, but not limited to, "may", "would", "should", "will", "intend", "plan", "anticipate", "believe", "estimate", "expect" or other similar words or phrases. These statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and assumptions that are difficult to predict. Particular risks and uncertainties that could cause our actual results to be materially different from those expressed in our forward-looking statements include those listed below."

- the impact of the termination of the Cresco Transaction (as defined herein) on the Company's current and future operations, financial condition and prospects;
- the costs of the Cresco Transaction (as defined herein) and potential payment of a termination fee in connection with the Cresco Transaction (as defined herein);
- the potential exchange of the Company's 2024 notes (as defined herein) for the Company's 9.5% senior secured notes due February 2026;
- the impact of the Company's corporate restucturing plan;
- the fact that marijuana remains illegal under federal law;
- the application of anti-money laundering laws and regulations to the Company;
- · legal, regulatory, or political change to the cannabis industry;
- access to public and private capital;
- · unfavorable publicity or consumer perception of the cannabis industry;
- expansion to the adult-use markets;
- · the impact of laws, regulations, and guidelines;
- the impact of Section 280E of the Internal Revenue Code;
- the impact of state laws pertaining to the cannabis industry;
- the Company's reliance on key inputs, suppliers and skilled labor;
- the difficulty of forecasting the Company's sales;
- · constraints on marketing products;
- · potential cyber-attacks and security breaches;
- net operating loss and other tax attribute limitations;
- · the impact of changes in tax laws;
- the volatility of the market price of the Common Shares;
- · reliance on management;
- litigation;
- · future results and financial projections; and
- the impact of global financial conditions

The list of factors above is illustrative and by no means exhaustive. Additional information regarding these risks and other risks and uncertainties we face is contained in this Quarterly Report on Form 10-Q and our Annual Report on Form 10-K for the year ended December 31, 2022. Although the Company has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking information, there may be other factors that cause results not to be as anticipated, estimated, or intended.

We urge readers to consider these risks and uncertainties in evaluating our forward-looking statements. We caution readers not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by law.

## COLUMBIA CARE INC.

## CONDENSED CONSOLIDATED INTERIM BALANCE SHEETS

(Unaudited)

(Expressed in thousands of U.S. dollars, except share data)

	Ju	ne 30, 2023	Decemb	oer 31, 2022
Assets				
Current assets:				
Cash	\$	36,997	\$	48,154
Accounts receivable, net of allowances of \$2,643 and, \$2,504, respectively		14,285		10,087
Inventory		131,342		127,905
Prepaid expenses and other current assets		28,346		21,942
Assets held for sale		37,585		29,089
Total current assets		248,555		237,177
Property and equipment, net		328,026		357,993
Right of use assets - operating leases, net		166,641		174,472
Right of use assets - finance leases, net		40,488		45,423
Deferred taxes		1,376		_
Goodwill		19,274		19,274
Intangible assets, net		132,166		145,265
Other non-current assets		15,464		15,122
Total assets	\$	951,990	\$	994,726
Total assets	Ψ	331,330	Ψ	334,720
T ( 1 1 1 0 0 1 m 0				
Liabilities and Equity				
Current liabilities:	ф	24055	ф	22 555
Accounts payable	\$	34,955	\$	23,775
Accrued expenses and other current liabilities		58,022		64,574
Income tax payable		46,919		33,961
Current portion of lease liability - operating leases		7,700		6,762
Current portion of lease liability - finance leases		6,652		6,552
Current portion of long-term debt, net		47,814		47,315
Liabilities held for sale		25,409		20,179
Total current liabilities	\$	227,471	\$	203,118
Long-term debt, net		279,629		281,705
Deferred taxes		273,023		2,903
Long-term lease liability - operating leases		166,871		174,312
Long-term lease liability - operating leases  Long-term lease liability - finance leases		-		50,586
		47,442 265		235
Derivative liability				
Other long-term liabilities		75,516	_	74,964
Total liabilities		797,194		787,823
Stockholders' Equity:				
Common Stock, no par value, unlimited shares authorized as of June 30, 2023 and				
December 31, 2022, respectively, 396,823,519 and 391,238,484 shares issued and outstanding as of June 30, 2023 and December 31, 2022, respectively		_		_
Preferred Stock, no par value, unlimited shares authorized as of June 30, 2023 and December 31, 2022, respectively, none issued and outstanding as of June 30, 2023 and December 31, 2022		_		_
Proportionate voting shares, no par value, unlimited shares authorized as of June 30, 2023 and December 31, 2022, respectively; 9,955,661 and 10,009,819 shares issued and outstanding as of June 30, 2023 and December 31, 2022, respectively		_		_
Additional paid-in-capital		1,126,837		1,117,287
Accumulated deficit		(970,206)		(904,003)
Equity attributable to Columbia Care Inc.		156,631		213,284
Non-controlling interest		(1,835)		
•				(6,381)
Total equity		154,796	ф.	206,903
Total liabilities and equity	\$	951,990	\$	994,726

The accompanying notes are an integral part of these Condensed Consolidated Interim Balance Sheets.

## COLUMBIA CARE INC.

## CONDENSED CONSOLIDATED INTERIM STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS (Unaudited)

(Expressed in thousands of U.S. dollars, except for number of shares and per share amounts)

	Three mon	ths	ended	Six months ended				
	June 30, 2023		June 30, 2022		June 30, 2023		June 30, 2022	
Revenues, net of discounts	\$ 129,244	\$	129,571	\$	253,779	\$	252,658	
Cost of sales related to inventory production	(77,122)		(78,723)		(154,576)		(145,183)	
Gross Margin	\$ 52,122	\$	50,848	\$	99,203	\$	107,475	
Selling, general and administrative expenses	(52,073)		(72,956)		(107,423)		(144,248)	
Profit (loss) from operations	49		(22,108)		(8,220)		(36,773)	
Other expense:								
Interest expense on leases	(1,059)		(1,370)		(2,157)		(2,796)	
Interest expense	(12,726)		(11,484)		(25,299)		(22,728)	
Other expense, net	(8,996)		(591)		(12,939)		(530)	
Total other expense	(22,781)		(13,445)		(40,395)		(26,054)	
Loss before provision for income taxes	(22,732)		(35,553)		(48,615)		(62,827)	
Income tax expense	(6,305)		(18,702)		(16,994)		(19,334)	
Net loss and comprehensive loss	(29,037)		(54,255)		(65,609)		(82,161)	
Net income (loss) attributable to non-controlling interests	(174)		(427)		594		(1,697)	
Net loss attributable to shareholders	\$ (28,863)	\$	(53,828)	\$	(66,203)	\$	(80,464)	
Weighted-average number of shares used in earnings per share - basic and diluted	 405,782,234		394,023,144		403,622,389		385,258,892	
Loss attributable to shares (basic and diluted)	\$ (0.07)	\$	(0.14)	\$	(0.16)	\$	(0.21)	

The accompanying notes are an integral part of these unaudited Condensed Consolidated Statements of Operations and Comprehensive Loss.

# COLUMBIA CARE INC. CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY (Unaudited) (Expressed in thousands of U.S. dollars, except for number of shares)

	Common Shares	Proportionate Voting Shares	Additional Paid-in Capital				Paid-in		Paid-in		Paid-in d		-in d		Total Columbia Care Inc. Shareholders' Equity			Non- ontrolling Interest	Total Equity
Balance as of December 31, 2021	361,423,270	14,729,636	\$	1,039,726	\$	(468,335)	\$	571,391	\$	(20,568)	\$ 550,823								
Equity-based compensation(1)	237,486	_		6,358		_		6,358		_	6,358								
Warrants exercised	180,000	_		425		_		425		_	425								
Net loss	_	_		_		(26,636)		(26,636)		(1,270)	(27,906)								
Balance as of March 31, 2022	361,840,756	14,729,636	\$	1,046,509	\$	(494,971)	\$	551,538	\$	(21,838)	\$ 529,700								
Equity-based compensation (1)	21,034,418	_		49,346		_		49,346		_	49,346								
Issuance of shares in connection with acquisitions	1,099,549	_		3,178		_		3,178		_	3,178								
Cancellation of restricted stock awards	_	_		_		_		_		_	_								
Conversion of convertible notes	_	_		_		_		_		_	_								
Conversion between classes of shares	2,431,508	(2,431,508)		_		_		_		_	_								
Non-controlling interest buyout	_	_		_		(19,663)		(19,663)		19,663	_								
Warrants exercised	_	_		_		_		_		_	_								
Net loss	_	_		_		(53,828)		(53,828)		(427)	(54,255)								
Balance, June 30, 2022	386,406,231	12,298,128	\$	1,099,033	\$	(568,462)	\$	530,571	\$	(2,602)	\$ 527,969								
	Common Shares	Proportionate Voting Shares	Additional Paid-in Capital		Paid-in		A	ccumulate d Deficit	Total Columbia Care Inc. Shareholders' Equity		Non- Controlling Interest		Total Equity						
Balance as of December 31, 2022	391,238,484	10,009,819	\$	1,117,287	\$	(904,003)	\$	213,284	\$	(6,381)	\$ 206,903								
Equity-based compensation (1)	2,116,944	_		6,611		_		6,611		_	6,611								
Conversion between classes of shares	54,158	(54,158)		_		_		_		_	_								
Deconsolidation of subsidiary	_	_		_		_		_		4,383	4,383								
Net loss	_			_		(37,340)		(37,340)		768	(36,572)								
Balance as of March 31, 2023	393,409,586	9,955,661	\$	1,123,898	\$	(941,343)	\$	182,555	\$	(1,230)	181,325								
Equity-based compensation (1)	3,413,933	_		2,939		_		2,939		_	2,939								
Distributions to non-controlling										(424.)	(424.)								

The amounts shown are net of any shares withheld by the Company to satisfy certain tax withholdings in connection with vesting of equity-based awards.

9,955,661

396,823,519

interest holders

Balance, June 30, 2023

Net loss

The accompanying notes are an integral part of these unaudited Condensed Consolidated Statements of Changes in Equity.

1,126,837

(28,863)

(970,206)

(431)

(174)

(1,835)

(28,863)

156,631

(431)

(29,037)

154,796

## 

(Unaudited) (expressed in thousands of U.S. dollars)

		Six month	s ended		
	June 30, 202	:3	Jun	ie 30, 2022	
Cash flows from operating activities:		(CE COO.)	Φ.	(00.464)	
Net loss Adjustments to reconcile net loss to net cash (used in) operating activities:	\$	(65,609)	\$	(82,161)	
Depreciation and amortization		29,678		41,268	
Equity-based compensation		9,983		14,052	
Debt amortization expense		4,485		4,073	
Loss on deconsolidation of subsidiary		2,473		4,075	
Loss on disposal group		9,649		_	
Earnout adjustment		3,043		476	
Provision for obsolete inventory and other assets		979		272	
Deferred taxes		(4,384)		13,762	
Change in fair value of derivative liability		30		(5,697)	
Other		1,232		730	
Changes in operating assets and liabilities, net of acquisitions		1,232		730	
Accounts receivable		(4.454.)		6,978	
		(4,454)			
Inventory		(5,397)		(27,218)	
Prepaid expenses and other current assets		(6,538)		(1,684)	
Other assets		9,317		(12,961)	
Accounts payable		10,949		(2,920)	
Payroll liabilities		(859)		(1,230)	
Accrued expenses and other current liabilities		(4,241)		(22,842)	
Income taxes payable		13,485		(38,047)	
Other long-term liabilities		(4,496)		13,366	
Net cash used in operating activities		(3,718)		(99,783)	
Cash flows from investing activities:					
Purchases of property and equipment		(5,740)		(58,673)	
Cash paid for acquisitions, net of cash acquired				(963)	
Proceeds from sale of plant, property and equipment		169		255	
Proceeds from deconsolidation of Missouri entity		3,040		_	
Cash received on deposits, net		216		1,699	
Net cash used in investing activities		(2,315)		(57,682)	
Cash flows from financing activities:		(2,515)	-	(57,002)	
Proceeds from issuance of debt and warrants				153,250	
Payment of debt issuance costs				(7,698)	
Payment of lease liabilities		(3,196)		(2,966)	
		,			
Repayment of sellers note		(750)		(1,125)	
Repayment of debt		(313)		(278)	
Issuance of Mortgage		(404.)		16,500	
Distributions to non-controlling interest holders		(431)			
Exercise of warrants		(400.)		425	
Taxes paid on equity based compensation		(433)		(401)	
Net cash (used in)/provided by financing activities		(5,123)		157,707	
Net (decrease)/increase in cash		(11,156)		242	
Cash and restricted cash at beginning of the period		49,488		82,533	
Cash and restricted cash at end of period	\$	38,332	\$	82,775	
Reconciliation of cash and cash equivalents and restricted cash:					
Cash	\$	36,997	\$	81,440	
Restricted cash	\$	1,335	\$	1,335	
	\$	38,332	\$	82,775	
Cash and restricted cash, end of period	Φ	30,332	Þ	02,775	
Supplemental disclosure of cash flow information:					
Cash paid for amounts included in the measurement of lease liabilities:					
Operating cash flows from operating leases	\$	11,393	\$	12,424	
Operating cash flows from finance leases	\$	2,117	\$	2,913	
Financing cash flows from finance leases	\$	3,196	\$	2,965	
Cash paid for interest on other obligations	\$	21,342	\$	12,180	
Cash paid for income taxes	\$	8,336	\$	43,759	
Lease liabilities arising from the recognition of finance right-of-use assets	\$	1,016	\$	1,851	
Lease liabilities arising from the recognition of operating right-of-use assets	\$	4,711	\$	10,406	
Supplemental disclosure of non-cash investing and financing activities:	·				
Non-cash fixed asset additions within accounts payable and accrued expenses	\$	2,637	\$	7,957	
		,			
Non-cash equity issuance costs within accrued expenses and accounts payable	\$		\$	3,178	

## COLUMBIA CARE INC.

NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2023, AND 2022 (Expressed in thousands of U.S. dollars, except for share and per share amounts) (Unaudited)

## 1. OPERATIONS OF THE COMPANY

Columbia Care Inc. ("the Company" or "the Parent"), was incorporated under the laws of the Province of Ontario on August 13, 2018. The Company's principal mission is to improve lives by providing cannabis-based health and wellness solutions and derivative products to qualified patients and consumers. The Company's head office and principal address is 680 Fifth Ave. 24th Floor, New York, New York 10019. The Company's registered and records office address is 666 Burrard St #1700, Vancouver, British Columbia V6C 2X8.

On April 26, 2019, the Company completed a reverse takeover ("RTO") transaction and private placement. Following the RTO, the Company's Common Shares were listed on the Aequitas NEO exchange, trading under the symbol "CCHW". As of the time of this report, the Company's Common Shares are also listed on the Canadian Securities Exchange (the "CSE") under the symbol "CCHW", the OTCQX Best Market under the symbol "CCHWF" and on the Frankfurt Stock Exchange under the symbol "3LP".

On March 23, 2022, the Company and Cresco Labs LLC ("Cresco Labs") entered into a definitive arrangement agreement, as amended on February 27, 2023 (the "Arrangement Agreement") pursuant to which Cresco Labs agreed to acquire all of the issued and outstanding shares of the Company (the "Cresco Transaction"). Subject to closing conditions and necessary regulatory approvals, closure of the Cresco Transaction was to have occurred no later than June 30, 2023 per the terms of the Arrangement Agreement. As set forth below in Note 19, "Subsequent Events," on July 31, 2023, the Company and Cresco Labs entered into a termination agreement (the "Termination Agreement"), pursuant to which Columbia Care and Cresco Labs agreed to terminate the Arrangement Agreement.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of preparation

The accompanying unaudited condensed interim consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP" or "GAAP") for interim financial information and the rules and regulations of the Securities and Exchange Commission (the "SEC").

The accompanying unaudited condensed interim consolidated financial statements contain all normal and recurring adjustments necessary to state fairly the consolidated financial condition, results of operations, comprehensive income, statement of shareholders' equity, and cash flows of the Company for the interim periods presented. Except as otherwise disclosed, all such adjustments consist only of those of a normal recurring nature. Operating results for the three and six months ended June 30, 2023 are not necessarily indicative of the results that may be expected for the current year ending December 31, 2023. The financial data presented herein should be read in conjunction with the audited consolidated financial statements and accompanying notes as of and for the years ended December 31, 2022, and 2021 included in the Annual Report on Form 10-K for the year ended December 31, 2022 (the "2022 Form 10-K").

The preparation of these unaudited condensed interim consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ materially from those estimates.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to the rules and regulations of the SEC and the instructions to Form 10-Q.

## Significant Accounting Judgments, Estimates and Assumptions

The Company's significant accounting policies are described in Note 2 to the Company's 2022 Form 10-K, filed with the SEC, on March 29, 2023. There have been no material changes to the Company's significant accounting policies.

## Revenue

The Company's revenues are disaggregated as follows:

		Three mor	nths end	led	Six months ended					
	Jun	June 30, 2023		June 30, 2022		June 30, 2022		e 30, 2023	J	June 30, 2022
Dispensary	\$	114,038	\$	109,457	\$	223,194	\$	212,799		
Cultivation and wholesale		15,190		20,093		30,552		39,815		
Other		16		21		33		44		
	\$	129,244	\$	129,571		253,779	\$	252,658		

During the three and six months ended June 30, 2023 the Company netted discounts of \$34,539 and \$67,764, respectively, against the revenues. During the three and six months ended June 30, 2022, the Company netted discounts of \$22,712 and \$48,618, respectively, against the revenues, respectively. Discounts are provided by the Company during promotional days or weekends. Discounts are also provided to employees, seniors and other categories of customers and may include price reductions and coupons.

## Income taxes

The Company calculated its actual effective tax rate for the interim period and applied that rate to the interim period results. In accordance with ASC 740-270, at the end of each interim period the Company is required to determine its best estimate of its annual effective tax rate and apply that rate in providing income taxes on an interim period. However, in certain circumstances when the Company concludes it is unable to reliably estimate the annual effective tax rate for the year, the actual effective tax rate for the interim period may be used. The Company believes that, at this time, the use of the actual effective tax rate is more appropriate than the estimated annual effective tax rate method as the estimated annual effective tax rate method is not reliable due to the high degree of uncertainty in estimating annual pre-tax income due to the stage of growth of the business, the correlation of Selling, General, and Administrative ("SG&A") expenses to revenue that are permanently disallowed via Section 280E of the Internal Revenue Code, and the timing of the completion of the Cresco transaction.

## Modification of debt

The Company accounts for modifications of debt arrangements in accordance with ASC 470-50 Modifications and Extinguishments ("ASC 470-50"). As such, the Company continues to amortize any remaining unamortized debt discount as of the debt modification date over the term of the amended debt. The Company expenses any fees paid to third parties and capitalizes creditor fees associated with the modification as a debt discount and amortizes them over the term of the amended debt.

## **Business Combinations**

We include the results of operations of the businesses that we acquire as of the acquisition date. We allocate the purchase price of the acquisitions to the assets acquired and liabilities assumed based on their estimated fair values. The excess of the purchase price over the fair values of identifiable assets and liabilities is recorded as goodwill. Acquisition-related expenses are recognized separately from the business combination and are expensed as incurred.

## 3. INVENTORY

Details of the Company's inventory are shown in the table below:

	Jui	June 30, 2023		ember 31, 2022
Accessories and supplies	\$	1,508	\$	1,506
Work-in-process - cannabis in cures and final vault		93,643		92,963
Finished goods - dried cannabis, concentrate and edible products		36,191		33,436
Total inventory	\$	131,342	\$	127,905

The inventory values are net of inventory write-downs as a result of obsolescence or unmarketability charged to cost of sales. As a result of certain restructuring efforts, there were write-downs of \$36 and \$637, respectively, during the three and six months ended June 30, 2023. As a result of local market conditions in Colorado, there was a \$2,400 write-down during the three and six months ended June 30, 2022.

## 4. CURRENT AND LONG-TERM DEBT

Current and long-term obligations, net, are shown in the table below:

	June 30, 2023	December 31, 2022
2026 Notes	\$ 185,000	\$ 185,000
Term debt	\$ 38,215	38,215
2025 Convertible Notes	\$ 74,500	74,500
Mortgage Note	\$ 35,703	35,965
2023 Convertible Notes	\$ 5,600	5,600
Acquisition related real estate notes	\$ 2,000	7,000
Acquisition related promissory notes	\$ 2,250	3,000
Acquisition related term debt	\$ 3,162	3,214
	\$ 346,430	352,494
Unamortized debt discount	\$ (9,807)	(12,483)
Unamortized deferred financing costs	\$ (9,180)	(11,016)
Unamortized debt premium	\$ _	25
Total debt, net	\$ 327,443	329,020
Less current portion, net*	\$ (47,814)	(47,315)
Long-term portion	\$ 279,629	\$ 281,705

<sup>\*</sup>The current portion of the debt includes scheduled payments on the mortgage notes, acquisition related promissory notes and acquisition related notes payable, net of corresponding portions of the unamortized debt discount and unamortized deferred financing costs.

The Company was in compliance with all financial covenants and was not in default of any provisions under any of its debt arrangements as of June 30, 2023.

## 2025 Convertible Notes

On June 29, 2021, the Company completed an offering of 6.0% Secured Convertible Notes Due 2025 ("2025 Convertible Notes") for an aggregate principal amount of \$74,500. The 2025 Convertible Notes are senior secured obligations of the Company and will accrue interest payable semiannually in arrears and mature on June 29, 2025, unless earlier converted, redeemed or repurchased. The 2025 Convertible Notes shall be convertible, at the option of the holder, from the date of issuance until the date that is 10 days prior to their maturity date into Common Shares of the Company at a conversion price equal to US\$6.49 payable on the business day prior to the date of conversion, adjusted downwards for any cash dividends paid to holders of Common Shares and other customary adjustments. The Company may redeem the Notes at par, in whole or in part, on or after June 29, 2023, if the volume weighted average price of the Common Shares trading on the Canadian Stock Exchange or the NEO Exchange for 15 of the 30 trading days immediately preceding the day on which the Company exercises its redemption right, exceeds 120.0% of the conversion price of the Notes at a Redemption Price equal to 100.0% of the principal amount of the 2025 Convertible Notes redeemed, plus accrued but unpaid interest, if any, up to but excluding the Redemption Date.

The 2025 Convertible Notes require interest-only payments until June 29, 2025, at a rate of 6.0% per annum, payable semi-annually in June and December and commencing in December 2021. The 2025 Convertible Notes are due in full on June 29, 2025. The Company incurred financing costs of \$3,190 in connection with the 2025 Convertible Notes. The principal amount of the 2025 Convertible Notes and the conversion price are denominated in U.S. dollars. As the functional currency of the Company is Canadian dollars, the amount of the liability to be settled depends on the applicable foreign exchange rate on the date of settlement. The 2025 Convertible Notes therefore represent an obligation to issue a fixed number of shares for a variable amount of liability. Due to this conversion feature within the 2025 Convertible Notes, the Company is unable to obtain an exception from derivative accounting. Accordingly, this conversion feature was accounted for as an embedded derivative liability and measured at fair value of \$15,099 on the date of issuance of debt with a corresponding debt discount, reflected as a reduction to the carrying value of the Convertible Notes. The Company fair values the derivative liability at each balance sheet date. Changes in fair value of the embedded derivative are recognized in the consolidated statements of operations and comprehensive loss. The debt discount is amortized over the term of the 2025 Convertible Notes.

## 2023 Convertible Notes

On June 19, 2020, the Company completed the first tranche of an offering of senior secured convertible notes ("Convertible Notes") for an aggregate principal amount of \$12,800. During July 2020, the Company completed subsequent tranches for an aggregate principal amount of \$5,960. The Convertible Notes can be exchanged into Common Shares at a conversion price of \$3.79 (Canadian Dollars). For the purposes of determining the number of Common Shares issuable upon conversion of the Convertible Notes, the principal amount of the Convertible Notes surrendered for conversion shall be deemed converted from U.S. Dollars into Canadian

Dollars, using the end-of-day exchange rate published by the Bank of Canada on the date immediately preceding the date that the Convertible Note is surrendered for conversion. The Convertible Notes require interest-only payments until December 19, 2023, at a rate of 5.0% per annum, payable semi-annually on June 30 and December 31 commencing on December 31, 2020. The Convertible Notes are due in full on December 19, 2023. The Company incurred financing costs of \$175 in connection with issuance of the Convertible Notes. The Company determined that the Convertible Notes represent an obligation to issue a variable number of shares for a variable amount of liability, as the amount of the liability to be settled depends on the applicable foreign exchange rate at the date of settlement. In accordance with ASC 480 – Distinguishing Liabilities from Equity, a conversion feature within a financial instrument to issue a variable number of equity units fails to meet the definition of equity. Accordingly, such a conversion feature must be accounted for as an embedded derivative liability and measured at fair value with changes in fair value recognized in the consolidated statements of operations and comprehensive loss. Upon initial recognition, the Company recorded a derivative liability of \$5,364 within other long-term liabilities in the consolidated balance sheets and a corresponding debt discount, reflected as a reduction to the carrying value of the Convertible Notes. The Company fair values the derivative liability at each balance sheet date. Changes in fair value of the embedded derivative are recognized in the consolidated statements of operations and comprehensive loss. The debt discount is amortized over the term of the 2023 Convertible Notes.

## Private Placement

On February 3, 2022, Columbia Care closed a private placement of \$185,000 aggregate principal amount of 9.50% senior-secured first-lien notes due 2026 (the "2026 Notes") and received aggregate gross proceeds of \$153,250. The 2026 Notes are senior secured obligations of the Company and were issued at 100.0% of face value. The 2026 Notes accrue interest in arrears which is payable semi-annually and mature on February 3, 2026, unless earlier redeemed or repurchased. The Company may redeem the 2026 Notes at par, in whole or in part, on or after February 3, 2024, as more particularly described in the fourth supplemental trust indenture governing the 2026 Notes. In connection with the offering of the 2026 Notes, the Company exchanged \$31,750 of the Company's existing 13.0% Term Debt, pursuant to private agreements in accordance with the trust indenture, for an equivalent amount of 2026 Notes plus accrued but unpaid interest and any negotiated premium thereon.

The premium and paid interest were paid out of funds raised from the February 2022 Private Placement. The total unamortized debt and debt issuance costs of \$2,153, related to the modified portion of the Term Debt, will be amortized over the term of the 2026 Notes using the effective interest method. The Company incurred \$7,189 in creditor fees in connection with the modified Term Debt and 2026 Notes and \$301 in third-party legal fees related to 2026 Notes which were capitalized and will be amortized over the term of the 2026 Notes using the effective interest rate method.

## Conversion of Convertible notes

In April 2021, the Company offered an incentive program to the holders of the Convertible Notes, pursuant to which, the Company would issue to each noteholder that surrendered its Convertible Notes for conversion on or before May 28, 2021, 20 Common Shares of the Company on a private placement basis for each one-thousand US dollars aggregate principal amount of Convertible Notes surrendered for conversion. Pursuant to this incentive program, 4,550,139 shares were issued upon of conversion of \$13,160 of Convertible Notes. These conversions resulted in recognition of a loss on conversion of \$1,580, write down of derivative liability, debt discount and debt amortization of \$12,127, \$2,855 and \$93, respectively and a corresponding credit to paid in capital of \$23,919. Convertible note holders of \$5,600 of the convertible debt issued in 2020 did not convert their debt into Common Shares and as of September 30, 2021, \$5,600 of the convertible debt issued in 2020 was still outstanding.

## Mortgages

In December 2021, the Company entered into a term loan and security agreement with a bank. The agreement provides for \$20,000 mortgage on real property in New York and carries interest at a variable rate per annum equal to the Wall Street Prime Rate ("Index") plus 2.25%. The debt is repayable in 59 monthly installments and a final balloon payment due on January 1, 2027, which is estimated at \$18,133 as of June 30, 2023. In connection with this Mortgage, the Company incurred financing costs of \$655.

In June 2022, the Company entered into a term loan and security agreement with a bank. The agreement provides for \$16,500 mortgage on real property in New Jersey and carries interest at a variable rate per annum equal to the Wall Street Prime Rate ("Index") plus 2.25%. The debt is repayable in 59 monthly installments and a final balloon payment due on July 15, 2027, which is estimated at \$15,734 as of June 30, 2023. In connection with this Mortgage, the Company incurred financing costs of \$209.

## Term debt

On March 31, 2020 and April 23, 2020, the Company completed the first and second tranches of a private placement of notes ("Private Notes") for an aggregate principal amount of \$14,250 and \$1,000, respectively. The Private Notes required interest-only payments through March 30, 2024, at a rate of 9.9% per annum, payable semi-annually on March 31 and September 30 commencing

on September 30, 2020. The Private Notes are due in full on March 30, 2024. In connection with the first and second tranche offerings of the Private Notes, the Company issued 1,723,250 common share purchase warrants at an exercise price of \$3.10 (Canadian Dollars).

On May 14, 2020, the Company completed a private placement of an aggregate of 19,115 senior secured first-lien note units (the "May Units") for aggregate gross proceeds of \$19,115, each May Unit being comprised of (i) \$1,000 principal amount of 13.0% senior secured first-lien notes ("Notes") and (ii) 120 Common Share purchase warrants (the "May Warrants") with an exercise price of \$2.95 (Canadian Dollars) per underlying Common Share (the "May Private Placement"). Concurrent with the closing of the May Private Placement, the Private Notes were exchanged for Notes. In addition, holders of Private Notes were issued additional 130,388 May Warrants with an exercise price of \$2.95 (Canadian Dollars).

On July 2, 2020, the Company completed a second private placement of an aggregate of 4,000 units (the "July Units") for aggregate gross proceeds of \$4,000, each July Unit being comprised of (i) \$1,000 Notes and (ii) 75 Common Share purchase warrants (the "July Warrants") with an exercise price of \$4.53 (Canadian Dollars) per underlying Common Share.

On October 29, 2020, November 10, 2020 and November 27, 2020, the Company completed private placements of an aggregate of 20,000, 8,400 and 3,000 units (the "Early November Units"), respectively, for aggregate gross proceeds of \$32,054, each unit being comprised of (i) \$1,000 Notes and (ii) 60 Common Share purchase warrants (the "Fall Warrants" and together with the May Warrants and July Warrants, the "Warrants") with an exercise price of \$5.84 (Canadian Dollars) per underlying Common Share.

On November 30, 2020, the Company completed another private placement of an aggregate of 200 units (the "Late November Units") and together with the May Units, the July Units and the Early November Units (the "Units"), respectively for aggregate gross proceeds of \$200, each unit being comprised of (i) \$1,000 Notes and (ii) 125 Fall Warrants.

At the option of the holder, each Warrant can be exchanged for one Common Share. The Warrants expired on May 14, 2023.

The Notes require interest-only payments through May 14, 2024, at a rate of 13.0% per annum, payable semi-annually on May 31 and November 30, which commenced on November 30, 2020. The Notes are due in full on May 14, 2024. The Company incurred financing costs of \$3,373 in connection with the issuance of these Notes. The Notes contain customary terms and conditions, representations and warranties, and events of default.

Upon initial recognition, the Company recorded \$6,298 to equity reserves, reflecting the fair value of the warrants issued, with a corresponding reduction to the carrying value of the Notes. The debt discount will be amortized to interest expense over the term of the notes using the effective interest method.

Total interest and amortization expense on the Company's debt obligations during the three and six months ended June 30, 2023 and 2022 are as follows:

	Three months ended					Six months ended				
	Jun	e 30, 2023	Ju	me 30, 2022	June	30, 2023	Ju	ne 30, 2022		
Interest expense on debt	\$	10,638	\$	9,426	\$	21,033	\$	18,852		
Amortization of debt discount		1,275		1,301		2,651		2,597		
Amortization of debt premium		26		(38)		_		(87)		
Amortization of debt issuance costs		893		875		1,834		1,564		
Other interest (expense) income, net		(106)		(80)		(219)		(198)		
Total interest expense, net	\$	12,726	\$	11,484	\$	25,299	\$	22,728		

The weighted average interest rate on the Company's indebtedness was 8.83%.

## 5. ACQUISITIONS

## a) Green Leaf Medical

On June 11, 2021, the Company acquired (the "Green Leaf Transaction") a 100% ownership interest in Green Leaf Medical, LLC ("Green Leaf"). On July 7, 2021, the Company acquired ("the Green Leaf-Ohio Transaction") a residual 49% ownership interest (constituting 949,379 Common Shares) in Green Leaf Medical of Ohio II, LLC ("Green Leaf-Ohio").

Green Leaf was formed in April 2014 for the purpose of selling medicinal and recreational cannabis products in the states of Maryland, Pennsylvania, Ohio, and Virginia. Green Leaf owns and operates vertically integrated cultivation facilities, manufacturing facilities and retail dispensaries in the states of Maryland, Pennsylvania, Ohio, and Virginia. The Company

executed the Green Leaf Transaction in order to continue to grow revenues; expand its cultivation facilities, manufacturing facilities and dispensaries; and enter, or expand in the Maryland, Pennsylvania, Ohio, and Virginia markets.

## b) Futurevision Holdings, Inc., Futurevision 2020, LLC and Medicine Man Longmont, LLC

On November 1, 2021, the Company acquired (the "Medicine Man Transaction") a 100% ownership interest in Futurevision Holdings, Inc. and Futurevision 2020, LLC (collectively, "Medicine Man"), through the Agreement and Plan of Merger (the "Merger Agreement"). Concurrently with the Merger Agreement, the Company was granted an option (the "Option") to purchase Medicine Man Longmont, LLC ("Medicine Man Longmont"). The option was exercised on August 12, 2022 upon completion of the sale of the TGS Longmont location as required under the Merger Agreement, with the correspondent measurement period adjustments applied subsequently to the period of acquisition against goodwill from the acquisition.

Medicine Man was formed in 2010 for the purpose of selling medicinal and recreational cannabis products in the state of Colorado. Medicine Man owns and operates vertically integrated cultivation facilities, manufacturing facilities and retail dispensaries in the state of Colorado. The Company executed the Medicine Man Transaction in order to continue to grow revenues; expand its cultivation facilities, manufacturing facilities and dispensaries; and enter, or expand in the Colorado market.

## *c)* The Healing Center San Diego (THCSD)

On January 6, 2021, the Company acquired a 100% ownership interest in The Healing Center of San Diego, Inc. ("THCSD"). THCSD was formed in 2016 for the purpose of selling recreational and related cannabis products in San Diego, California, where it owns and operates a dispensary. The Company executed the THCSD Transaction in order to continue to grow revenues; expand its dispensaries; and penetrate the San Diego market.

## d) Project Cannabis

On December 1, 2020, the Company acquired (the "Project Cannabis Transaction") a 100% ownership interest in Resource Referral Services Inc., PHC Facilities Inc. and Wellness Earth Energy Dispensary, Inc., and acquired a 49.9% ownership interest in Access Bryant SPC (collectively, "Project Cannabis").

Project Cannabis was formed in August 2014 for the purpose of selling medicinal and recreational cannabis products in the state of California, on both a wholesale and retail basis. Project Cannabis owns and operates vertically integrated cultivation facilities, manufacturing facilities and retail dispensaries in the state of California. The Company executed the Project Cannabis Transaction in order to continue to grow revenues; expand its cultivation facilities, manufacturing facilities and dispensaries; and penetrate the California market.

## e) Corsa Verde

On May 4, 2021, the Company acquired Corsa Verde, LLC ("Corsa Verde"). Corsa Verde is an Ohio-based limited liability company formed in October 2017 that operates a medical marijuana processing facility.

## f) CannAscend

On October 25, 2018, the Company, CannAscend Alternative, LLC ("CAA), and CannAscend Alternative Logan, LLC ("CAA Logan") entered into a Membership Interest Purchase Option Agreement. CAA and CAA Logan are both Ohio-based limited liability companies formed in November 2017 that operate four dispensaries. The Company closed the acquisition on July 1, 2021.

## 6. PROPERTY AND EQUIPMENT

Details of the Company's property and equipment and related depreciation expense are summarized in the tables below:

	June 30, 2023	December 31, 2022
Land and buildings	\$ 115,079	\$ 128,389
Furniture and fixtures	8,851	8,773
Equipment	37,362	38,467
Computers and software	3,761	3,537
Leasehold improvements	193,090	193,454
Construction in process	54,450	56,398
Total property and equipment, gross	412,593	429,018
Less: Accumulated depreciation	(84,567)	(71,025)
Total property and equipment, net	\$ 328,026	\$ 357,993

		Three months ended				Six mont	ths ended					
		June 30, 2023		•		,		ıne 30, 2022	Jı	une 30, 2023	Jı	une 30, 2022
Total depreciation expense for year ended	\$	7,644	\$	7,804	\$	15,497	\$	15,132				
Included in:												
Costs of sales related to inventory production	\$	4,499	\$	4,361		9,225		8,488				
Selling, general and administrative expenses	\$	3,145	\$	3,443		6,272		6,644				

## 7. PREPAID EXPENSES AND OTHER CURRENT ASSETS

Details of the Company's prepaid expenses and other current assets are summarized in the table below:

	Jur	ie 30, 2023	December 31, 2022
Prepaid expenses	\$	7,336	7,151
Short term deposits		3,097	1,814
Other current assets		17,580	12,286
Excise and sales tax receivable		333	691
Prepaid expenses and other current assets	\$	28,346	\$ 21,942

## 8. OTHER NON-CURRENT ASSETS

Details of the Company's other non-current assets are summarized in the table below:

	June 30, 2023		December 31, 2022
Long term deposits	\$ 7,	965	\$ 8,090
Indemnification receivable	2,	774	2,774
Investment in affiliates		775	775
Restricted cash	1,	335	1,335
Notes receivable	2,	615	2,148
Other non-current assets	\$ 15,	464	\$ 15,122

## 9. ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Details of the Company's accrued expenses and other current liabilities are summarized in the table below:

	Jun	June 30, 2023		ember 31, 2022
Accrued acquisition and settlement of pre-existing				
relationships	\$	_	\$	100
Taxes - property and other		9,432		9,306
Other accrued expenses		27,975		29,021
Payroll liabilities		13,647		14,516
Other current liabilities		6,968		10,011
Construction in progress		_		1,620
Accrued expenses and other current liabilities	\$	58,022	\$	64,574

As of June 30, 2023, other accrued expenses include approximately \$15,231 relating to a combination of indemnification claims, notices and demand letters received by the Company, including, without limitation, potential disputes arising out of the Green Leaf Transaction, together with a general accrual for estimated fees anticipated to close these matters. The outcome of any of these

matters cannot yet be determined with any certainty and the Company will continue to rigorously defend any claims made against it.

## 10. SHAREHOLDERS' EQUITY

The Company had the following activity during the six months ended June 30, 2023:

• Issued 5,530,877 Common Shares upon vesting of Restricted Stock Units (RSUs) during the six months ended June 30, 2023.

## 11. WARRANTS

As of June 30, 2023 and December 31, 2022, outstanding equity-classified warrants to purchase Common Shares consisted of the following:

	June 30, 2	2023	December 3	1, 2022
Expiration	Number of Shares Issued and Exercisable	Exercise Price (Canadian Dollars)	Number of Shares Issued and Exercisable	Exercise Price (Canadian Dollars)
May 8, 2021		5.71	_	5.71
October 1, 2025	648,783	8.12	648,783	8.12
April 26, 2024	5,394,945	10.35	5,394,945	10.35
March 31, 2023	_	3.10	1,723,250	3.10
May 14, 2023	_	2.95	1,818,788	2.95
May 14, 2023	_	4.53	_	4.53
May 14, 2023		5.84	1,897,000	5.84
	6,043,728	\$ 10.11	11,482,766	\$ 7.22

Warrant activity for the six months ended June 30, 2023 and 2022 are summarized in the table below:

	Number of Warrants	Weighted average exercise price (Canadian Dollars)
Balance as of December 31, 2021	11,662,766	\$ 7.15
Exercised	(180,000)	2.95
Balance as of June 30, 2022	11,482,766	7.22
Balance as of December 31, 2022	11,482,766	7.22
Exercised	_	_
Expired	(5,439,038)	4.01
Balance as of June 30, 2023	6,043,728	10.11

## 12. LOSS PER SHARE

Basic and diluted net loss per share attributable to the Company was calculated as follows:

	Three months ended				Six mont	ended		
	June 30, 2023		June 30, 2022					June 30, 2022
Numerator:								
Net loss	\$	(29,037)	\$	(54,255)	\$	(65,609)	\$	(82,161)
Less: Net loss attributable to non-controlling interests		(174)		(427)		594		(1,697)
Net loss attributable to shareholders	\$	(28,863)	\$	(53,828)	\$	(66,203)	\$	(80,464)
Denominator:								
Weighted average shares outstanding - basic and diluted					4	403,622,38		385,258,89
	40	5,782,234	3	94,023,144		9		2
Loss per share - basic and diluted	\$	(0.07)	\$	(0.14)	\$	(0.16)	\$	(0.21)

Certain share-based equity awards were excluded from the computation of dilutive loss per share because inclusion of these awards would have had an anti-dilutive effect.

## 13. COMMITMENTS AND CONTINGENCIES

In the ordinary course of business, the Company may provide indemnification of varying scope and terms to vendors, lessors, business partners, and other parties with respect to certain matters including, but not limited to, losses arising out of breach of such agreements or from intellectual property infringement claims made by third parties. In addition, the Company has entered into indemnification agreements with members of its board of directors and senior management that will require the Company, among other things, to indemnify them against certain liabilities that may arise by reason of their status or service as directors or officers. The maximum potential amount of future payments the Company could be required to make under these indemnification agreements is, in many cases, unlimited.

The Green Leaf Transaction closed on June 11, 2021. By letters dated April 22, 2022, June 1, 2022 and March 14, 2023, the Company notified the shareholder representative ("SRS") for the former Green Leaf shareholders, including a director of the Company, that the Company was seeking indemnification of approximately \$11 million for certain preclosing taxes paid by the Company on behalf of the former Green Leaf shareholders. By letter dated July 14, 2022, SRS notified the Company that the former Green Leaf shareholders were making an indemnification claim to the Company for \$17.6 million related to alleged damages arising out of certain alleged undisclosed and under-disclosed litigation matters. By letter dated October 6, 2022, SRS sent an updated demand letter seeking in excess of \$75 million from the Company. In addition to the claims raised in SRS's July 14, 2022 letter, SRS demanded payment of at least \$58 million for Green Leaf's purported achievement of a milestone payout contemplated in the Green Leaf Transaction for the time period July 1, 2021 to June 30, 2022. The Company, based on a third-party assessment, determined that the milestone was not achieved. The parties engaged in preliminary negotiations, including a non-binding mediation, about the possibility of entering into a global resolution of outstanding disputes. On March 2, 2023, SRS filed a complaint in the Circuit Court for Baltimore City, Maryland against the Company, a Company subsidiary, the Company's Chairman, CEO and CFO, as well as the third-party firm that prepared the aforementioned assessment, seeking in excess of \$72 million in damages, in addition to punitive damages, based on asserted legal claims of breach of contract, fraud and intentional misrepresentation, negligent misrepresentation, tortious interference with a contract, breach of a fiduciary duty, aiding and abetting a breach of a fiduciary duty and civil conspiracy. The Company (and the other named parties) will assert defenses with respect to the claims in the complaint. However, there can be no assurance that such defenses will be successful and, if they are not successful, that the direct or indirect losses will not be material. Separately, the Company intends to continue to pursue legal recourse against the former Green Leaf shareholders with respect to the approximately \$11 million owed to the Company for certain preclosing tax payments.

Additionally, the Company may be contingently liable with respect to other claims incidental to the ordinary course of its operations. In the opinion of management, and based on management's consultation with legal counsel, the ultimate outcome of such other matters will not have a materially adverse effect on the Company. Accordingly, no provision has been made in these consolidated financial statements for losses, if any, which might result from the ultimate disposition of these matters should they arise.

## 14. FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENTS

## Fair Value Measurements

The following table presents the Company's financial instruments that are measured at fair value on a recurring basis:

	Level 1		Level 2		Level 3		Total
June 30, 2023							
Derivative liability	\$	_	\$	_	\$	(265)	\$ (265)
	\$	_	\$	_	\$	(265)	\$ (265)
		,					 
December 31, 2022							
Derivative liability	\$		\$		\$	(235)	\$ (235)
	\$	_	\$	_	\$	(235)	\$ (235)

During the period included in these financial statements, there were no transfers of amounts between levels.

The following table summarizes the valuation techniques and key inputs used in the fair value measurement of Level 3 financial instruments:

Financial asset/financial liability	Valuation techniques	Significant unobservable inputs	Relationship of unobservable inputs to fair value
Derivative liability	Market approach	Conversion Period	Increase or decrease in conversion period will result in an increase or
			decrease in fair value

The carrying amounts of cash and restricted cash, accounts receivable, and other current assets, accounts payable, accrued expenses, and other current liabilities, current portion of long-term debt and lease liability as of June 30, 2023 and December 31, 2022

approximate their fair values because of the short-term nature of these items and are not included in the table above. The Company's other long-term payables, long-term debt and lease liabilities approximate fair value due to the market rate of interest used on initial recognition.

In addition to the disclosures for assets and liabilities required to be measured at fair value at the balance sheet date, companies are required to disclose the estimated fair values of all financial instruments, even if they are not presented at their fair value on the consolidated balance sheet. The fair values of financial instruments are estimates based upon market conditions and perceived risks as of June 30, 2023 and December 31, 2022. These estimates require management's judgement and may not be indicative of the future fair values of the assets and liabilities.

## 15. GOODWILL AND INTANGIBLE ASSETS

Goodwill and intangible assets consist of the following:

	June 30, 2023			cember 31, 2022
Goodwill	\$	189,917	\$	189,917
Less: Accumulated impairment on goodwill		(170,643)		(170,643)
Total goodwill, net		19,274		19,274
Licenses		154,948		156,911
Trademarks		45,936		45,936
Customer Relationships		15,263		16,944
Total intangible assets		216,147		219,791
Less: Accumulated amortization		(83,981)		(74,526)
Total intangible assets, net	\$	132,166	\$	145,265

The amortization expense for the three and six months ended June 30, 2023 and 2022 are as follows:

	Three mon	ths ended	Six montl	ns ended
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Amortization expenses	4,651	10,454	9,454	22,658

## 16. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses are summarized in the table below:

	Three months ended					ded		
	June 30, 2023		June 30, 2022				June 30, 2022	
Salaries and benefits	\$	25,191	\$	34,449	\$	53,757	\$	64,820
Professional fees		3,284		4,865		6,137		11,674
Depreciation and amortization		8,463		14,218		17,052		29,928
Operating facilities costs		10,791		11,058		21,075		21,095
Operating office and general expenses		1,826		2,856		4,038		5,633
Advertising and promotion		1,231		4,105		3,170		8,362
Other fees and expenses		1,287		1,405		2,194		2,736
Total selling, general and administrative expenses	\$	52,073	\$	72,956	\$	107,423	\$	144,248

## 17. OTHER EXPENSE, NET

Other expense, net is summarized in the table below:

	,	Three mon	ths ended		Six mont	ns ended		
		ne 30, 2023	June 30, 2022	June 30, 2023		Jı	ine 30, 2022	
Change in fair value of the derivative liability	\$	_	(6,380)	\$	30	\$	(5,697)	
Loss on deconsolidation		_	_		2,473		_	
Earnout adjustment		_	476		_		476	
Restructuring expense		66	_		3,244		_	
Other (income) expense, net		186	7,388		(110)		7,406	
Loss on disposal of group		9,649	_		9,049		_	
Rental income		(905)	(893)		(1,747)		(1,655)	
Total other expense, net	\$	8,996	\$ 591	\$	12,939	\$	530	

During the year 2022, the Company implemented three separate rounds of restructuring initiatives. The first round of restructuring initiatives, Round 1, began in May 2022, with the decision to close the Company's Europe-based operations. The third and final round, Round 3, began in early November 2022 and involved significant headcount and canopy reduction.

During the six months ended June 30, 2023 the Company has booked an amount of \$3,244 on account of the restructuring expense; as of June 30, 2023 the balance outstanding on account of the restructuring reserve amounts to \$2,491.

## 18. DIVESTITURE

Columbia Care MO, LLC is licensed to sell medical and adult-use marijuana at its dispensary, as well as produce medical and adult-use marijuana products at its processing facility. The Company supported Columbia Care MO, LLC through management services agreements. In 2022, the Company began considering strategic options for Columbia Care MO, LLC, including the potential for the sale of its associated assets and liabilities (the "Missouri Business"). On March 13, 2023, a definitive agreement was signed to sell the Missouri Business, which is considered non-core, and the Company no longer operated the Missouri Business as of that date. The assets of the Missouri Business are comprised of one dispensary and one processing facility and are being divested for gross proceeds of approximately \$7 million.

As of June 30, 2023, no assets or liabilities of the disposed-of business remained on our consolidated balance sheets. The table below summarizes the operating results of Columbia Care MO, LLC for the Six and three months ended June 30, 2023, and 2022:

	Three mon	ths ended	Six montl	ns ended
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
Revenue	\$ —	\$ 120	\$ 221	\$ 244
Expenses	\$ —	\$ 407	\$ 1,668	\$ 996

## 19. SUBSEQUENT EVENTS

## Mutual Termination of Arrangement Agreement with Cresco Labs:

As previously disclosed, on March 23, 2022, the Company entered into the Arrangement Agreement, as amended on February 27, 2023 with Cresco Labs, pursuant to which, Cresco Labs agreed, subject to the terms and conditions thereof, to acquire all of the issued and outstanding common shares and proportionate voting shares of Columbia Care, pursuant to a statutory plan of arrangement under the *Business Corporations Act* (British Columbia) (the "Arrangement").

As previously disclosed, Columbia Care and Cresco Labs were not able to complete the divestitures necessary to secure all necessary regulatory approvals to close the Arrangement by the outside date (June 30, 2023) specified in the Arrangement Agreement.

On July 31, 2023, Columbia Care and Cresco Labs entered into the Termination Agreement, pursuant to which Columbia Care and Cresco Labs agreed to terminate the Arrangement Agreement. The Termination Agreement provides for the release by each party of certain claims arising from or relating to the Arrangement, the Arrangement Agreement, the transactions contemplated therein or the circumstances relating thereto. There are no penalties or fees related to the mutual agreement to terminate the Arrangement.

## **Other Business Updates**:

On July 31, 2023, the Company announced the following capital markets and operational initiatives:

- Note Exchanges The Company has received commitments from several of its largest holders of its 13% senior secured notes due May 2024 (the "2024 notes") to exchange into the Company's 9.5% senior secured notes due February 2026, on a one-for-one basis. The Company is in ongoing discussions with a limited group of additional bondholders to exchange more 2024 notes under the same structure. These private exchange agreements will meaningfully reduce the amount of the \$38.2 million principal of notes due in May 2024, reduce the cash interest cost for the exchanged notes by 350 basis points, and extend the maturity of the converted notes to February 2026. More details will be provided upon closing of the exchange which will be in the third quarter.
- **Corporate Restructuring** Columbia Care has completed the final phase of its previously announced corporate restructuring plan and expects to realize an additional net benefit to EBITDA of approximately \$950,000 in 2023 and approximately \$3.8 million in 2024. The primary source of the additional savings is a 52-person headcount reduction, primarily from Green Leaf Medical, LLC corporate redundancy, as well as facility rightsizing and dispositions. These operational improvements are expected to be cash flow positive in 2023 and 2024.

- Non-core Asset Sales Following the announcement of the first stage of non-core/underperforming asset sales in Missouri, the Company closed on the sale of its Downtown Los Angeles facility, consisting of a single dispensary and approximately 36,000 square feet of cultivation capacity. Gross proceeds are approximately \$9 million, and the Company expects to net \$3 million after taxes and the repayment of the outstanding mortgage. This sale will not only add to the Company's cash balance but will also reduce overall debt and make permanent a net reduction in annual operating costs of more than \$8.5 million for Columbia Care operations in California.
- **Voluntary Delisting of Common Shares from Canadian Securities Exchange** The Company voluntarily delisted its common shares from the facilities of the Canadian Securities Exchange ("CSE"), effective as of market close on August 2, 2023. Columbia Care's common shares will continue trading on the Cboe Canada, the new business name of the NEO Exchange. Cboe Canada will remain the Company's primary securities exchange, as it has been since the Company's initial public listing.
- **Leadership Changes** The Company also announced two senior leadership changes. Effective July 31, 2023, Columbia Care named David Hart as President & Chief Operating Officer and Jesse Channon as Chief Commercial Officer. Mr. Hart will continue to oversee all revenue-driving functions and Mr. Channon, formerly Chief Growth Officer, will oversee retail, wholesale, technology innovation, marketing, and communications.

On August 10, 2023, the Company entered into two term loans and security agreements with a bank as follows:

- The first agreement provides for a \$6,250 mortgage on real property in Maryland and carries interest at a variable rate per annum equal to Wall Street prime rate ("Index") plus 2.25%. The debt is repayable in 59 monthly installments and matures in August 2028. In connection with this Mortgage, the Company incurred financing costs of \$195 and expects to net \$2,903 after the repayment of a prior outstanding mortgage on the property.
- The second agreement provides for \$1,800 mortgage on real property in Delaware and carries interest at a variable rate per annum equal to Wall Street prime rate ("Index") plus 2.25%. The debt is repayable in 59 monthly installments and matures in August 2028. In connection with this Mortgage, the Company incurred financing costs of \$77 and expects to net \$1,723.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

This management's discussion and analysis ("MD&A") of the financial condition and results of operations of Columbia Care Inc. ("Columbia Care", the "Company", "us", "our" or "we") is supplemental to, and should be read in conjunction with, Columbia Care's unaudited condensed interim consolidated financial statements and the accompanying notes for the three and six months ended June 30, 2023 and 2022. Except for historical information, the discussion in this section contains forward-looking statements that involve risks and uncertainties. Future results could differ materially from those discussed below for many reasons, including the risks described in "Disclosure Regarding Forward-Looking Statements," "Item 1A-Risk Factors" and elsewhere in the Company's 2022 Form 10-K filed with the SEC on March 29, 2023 and subsequent securities filings.

Columbia Care's financial statements are prepared in accordance with generally accepted accounting principles in the United States of America ("US GAAP"). Financial information presented in this MD&A is presented in thousands of United States dollars ("\$" or "US\$"), unless otherwise indicated.

## **OVERVIEW OF COLUMBIA CARE**

Our principal business activity is the production and sale of cannabis. We strive to be the premier provider of cannabis-related products in each of the markets in which we operate. Our mission is to improve lives by providing cannabis-based health and wellness solutions through community partnerships, research, education and the responsible use of our products as a natural means to improve the quality of life of our patients and customers.

## COLUMBIA CARE OBJECTIVES AND FACTORS AFFECTING OUR PERFORMANCE

As one of the largest fully integrated operators in the cannabis industry, our strategy to grow our business is comprised of the following key components:

- Expansion and development within and outside our current markets
- Patient and customer-centric, leveraging health and wellness focus
- Consistency and quality of proprietary product portfolio, including branded consumer products
- Intellectual property and data-driven innovation

Our performance and future success are dependent on several factors. These factors are also subject to inherent risks and challenges, some of which are discussed below.

## **Branding**

We have established a national branding strategy across each of the jurisdictions in which we operate. Maintaining and growing our brand appeal is critical to our continued success.

## Regulation

We are subject to the local and federal laws in the jurisdictions in which we operate. We hold all required licenses for the production and distribution of our products in the jurisdictions in which we operate and continuously monitor changes in laws, regulations, treaties and agreements.

## **Product Innovation and Consumer Trends**

Our business is subject to changing consumer trends and preferences, which is dependent, in part, on continued consumer interest in new products. The success of new product offerings, depends upon a number of factors, including our ability to (i) accurately anticipate customer needs; (ii) develop new products that meet these needs; (iii) successfully commercialize new products; (iv) price products competitively; (v) produce and deliver products in sufficient volumes and on a timely basis; and (vi) differentiate product offerings from those of competitors.

## **Growth Strategies**

We have a successful history of growing revenue and we believe we have a strong strategy aimed at continuing our history of expansion in both current and new markets. Our future depends, in part, on our ability to implement our growth strategy including (i) product innovations; (ii) penetration of new markets; (iii) growth of wholesale revenue through third party retailers and distributors; (iv) future development of e-commerce and home delivery distribution capabilities; and (v) expansion of our cultivation and manufacturing capacity. Our ability to implement this growth strategy depends, among other things, on our ability to develop new products that appeal to consumers, maintain and expand brand loyalty, maintain and improve product quality and brand recognition, maintain and improve

competitive position in our current markets, and identify and successfully enter and market products in new geographic areas and segments.

## SELECTED FINANCIAL INFORMATION

The following tables set forth selected consolidated financial information derived from our unaudited condensed interim consolidated financial statements and the respective accompanying notes prepared in accordance with U.S. GAAP.

During the periods discussed herein, our accounting policies have remained consistent. The selected and summarized consolidated financial information below may not be indicative of our future performance.

Statement of Operations:

Three months ended					Six months ended				
June 30, 2023	June 30, 2022	\$ Change	% Change	June 30, 2023	June 30, 2022	\$ Change	% Change		
\$129,244	\$129,571	\$(327)	(0)%	\$253,779	\$252,658	\$1,121	0%		
						/a aaa			
(77,122)	(78,723)	1,601	(2)%	(154,576)	(145,183)	(9,393)	6%		
\$52,122	\$50,848	\$1,274	3%	\$99,203	\$107,475	\$(8,272)	(8)%		
(52,073)	(72,956)	20,883	(29)%	(107,423)	(144,248)	36,825	(26)%		
49	(22,108)	22,157	(100)%	(8,220)	(36,773)	28,553	(78)%		
(22,781)	(13,445)	(9,336)	69%	(40,395)	(26,054)	(14,341)	55%		
(6,305)	(18,702)	12,397	(66)%	(16,994)	(19,334)	2,340	(12)%		
(29,037)	(54,255)	25,218	(46)%	(65,609)	(82,161)	16,552	(20)%		
(174)	(427)	253	(59)%	594	(1,697)	2,291	(135)%		
****	4.70.000			*****	******				
\$(28,863)	\$(53,828)	\$24,965	(46)%	\$(66,203)	\$(80,464)	\$14,261	(18)%		
\$(0.07)	\$(0.14)	\$0.07	(48)%	\$(0.16)	\$(0.21)	\$0.04	(21)%		
405,782,234	394,023,144			403,622,389	385,258,892				
	\$129,244 (77,122) \$52,122 (52,073) 49 (22,781) (6,305) (29,037) (174) \$(28,863) \$(0.07)	June 30, 2023         June 30, 2022           \$129,244         \$129,571           (77,122)         (78,723)           \$52,122         \$50,848           (52,073)         (72,956)           49         (22,108)           (22,781)         (13,445)           (6,305)         (18,702)           (29,037)         (54,255)           (174)         (427)           \$(28,863)         \$(53,828)           \$(0.07)         \$(0.14)	June 30, 2023         June 30, 2022         \$ Change           \$129,244         \$129,571         \$(327)           (77,122)         (78,723)         1,601           \$52,122         \$50,848         \$1,274           (52,073)         (72,956)         20,883           49         (22,108)         22,157           (22,781)         (13,445)         (9,336)           (6,305)         (18,702)         12,397           (29,037)         (54,255)         25,218           (174)         (427)         253           \$(28,863)         \$(53,828)         \$24,965           \$(0.07)         \$(0.14)         \$0.07	June 30, 2023         June 30, 2022         \$ Change         % Change           \$129,244         \$129,571         \$(327)         (0)%           (77,122)         (78,723)         1,601         (2)%           \$52,122         \$50,848         \$1,274         3%           (52,073)         (72,956)         20,883         (29)%           49         (22,108)         22,157         (100)%           (22,781)         (13,445)         (9,336)         69%           (6,305)         (18,702)         12,397         (66)%           (29,037)         (54,255)         25,218         (46)%           (174)         (427)         253         (59)%           \$(28,863)         \$(53,828)         \$24,965         (46)%           \$(0.07)         \$(0.14)         \$0.07         (48)%	June 30, 2023         June 30, 2022         \$ Change         % Change         June 30, 2023           \$129,244         \$129,571         \$(327)         (0)%         \$253,779           (77,122)         (78,723)         1,601         (2)%         (154,576)           \$52,122         \$50,848         \$1,274         3%         \$99,203           (52,073)         (72,956)         20,883         (29)%         (107,423)           49         (22,108)         22,157         (100)%         (8,220)           (22,781)         (13,445)         (9,336)         69%         (40,395)           (6,305)         (18,702)         12,397         (66)%         (16,994)           (29,037)         (54,255)         25,218         (46)%         (65,609)           (174)         (427)         253         (59)%         594           \$(28,863)         \$(53,828)         \$24,965         (46)%         \$(66,203)           \$(0.07)         \$(0.14)         \$0.07         (48)%         \$(0.16)	June 30, 2023         June 30, 2022         \$ Change         % Change         June 30, 2023         June 30, 2022           \$129,244         \$129,571         \$(327)         (0)%         \$253,779         \$252,658           (77,122)         (78,723)         1,601         (2)%         (154,576)         (145,183)           \$52,122         \$50,848         \$1,274         3%         \$99,203         \$107,475           (52,073)         (72,956)         20,883         (29)%         (107,423)         (144,248)           49         (22,108)         22,157         (100)%         (8,220)         (36,773)           (22,781)         (13,445)         (9,336)         69%         (40,395)         (26,054)           (6,305)         (18,702)         12,397         (66)%         (16,994)         (19,334)           (29,037)         (54,255)         25,218         (46)%         (65,609)         (82,161)           (174)         (427)         253         (59)%         594         (1,697)           \$(28,863)         \$(53,828)         \$24,965         (46)%         \$(66,203)         \$(80,464)           \$(0.07)         \$(0.14)         \$0.07         (48)%         \$(0.16)         \$(0.21) <td>June 30, 2023         June 30, 2022         \$ Change         % Change         June 30, 2023         June 30, 2022         \$ Change           \$129,244         \$129,571         \$(327)         (0)%         \$253,779         \$252,658         \$1,121           (77,122)         (78,723)         1,601         (2)%         (154,576)         (145,183)         (9,393)           \$52,122         \$50,848         \$1,274         3%         \$99,203         \$107,475         \$(8,272)           (52,073)         (72,956)         20,883         (29)%         (107,423)         (144,248)         36,825           49         (22,108)         22,157         (100)%         (8,220)         (36,773)         28,553           (22,781)         (13,445)         (9,336)         69%         (40,395)         (26,054)         (14,341)           (6,305)         (18,702)         12,397         (66)%         (16,994)         (19,334)         2,340           (29,037)         (54,255)         25,218         (46)%         (65,609)         (82,161)         16,552           (174)         (427)         253         (59)%         594         (1,697)         2,291           \$(28,863)         \$(53,828)         \$24,965         (4</td>	June 30, 2023         June 30, 2022         \$ Change         % Change         June 30, 2023         June 30, 2022         \$ Change           \$129,244         \$129,571         \$(327)         (0)%         \$253,779         \$252,658         \$1,121           (77,122)         (78,723)         1,601         (2)%         (154,576)         (145,183)         (9,393)           \$52,122         \$50,848         \$1,274         3%         \$99,203         \$107,475         \$(8,272)           (52,073)         (72,956)         20,883         (29)%         (107,423)         (144,248)         36,825           49         (22,108)         22,157         (100)%         (8,220)         (36,773)         28,553           (22,781)         (13,445)         (9,336)         69%         (40,395)         (26,054)         (14,341)           (6,305)         (18,702)         12,397         (66)%         (16,994)         (19,334)         2,340           (29,037)         (54,255)         25,218         (46)%         (65,609)         (82,161)         16,552           (174)         (427)         253         (59)%         594         (1,697)         2,291           \$(28,863)         \$(53,828)         \$24,965         (4		

Summary of Balance Sheet items:

	June	30, 2023	Dece	mber 31, 2022
Total Assets	\$	951,990	\$	994,726
Total Liabilities	\$	797,194	\$	787,823
Total Long-Term Liabilities	\$	569,723	\$	584,705
Total Equity	\$	154,796	\$	206,903

## RESULTS OF OPERATIONS

## Comparison of the three and six months ended June 30, 2023 and 2022

The following table summarizes our results of operations for the three months ended June 30, 2023 and 2022:

	For the three months ended							
	June 30, June 30, \$ %							
		2023	2022		Change		Change	
Revenues	\$	129,244	\$	129,571	\$	(327)	(0)%	
Cost of sales related to inventory production		(77,122)		(78,723)		1,601	(2)%	
Gross profit	\$	52,122	\$	50,848	\$	1,274	3%	
Selling, general and administrative expenses		(52,073)		(72,956)		20,883	(29)%	
Profit (loss) from operations		49		(22,108)		22,157	(100)%	
Other (expense) income, net		(22,781)		(13,445)		(9,336)	69 %	
Loss before provision for income taxes		(22,732)		(35,553)		12,821	(36)%	
Income tax expense		(6,305)		(18,702)		12,397	(66)%	
Net loss		(29,037)		(54,255)		25,218	(46)%	
Net income (loss) attributable to non-controlling interests		(174)		(427)		253	(59)%	
Net loss attributable to Columbia Care Inc.	\$	(28,863)	\$	(53,828)	\$	24,965	(46)%	

### Revenues

The decrease in revenue of \$327 for the three months ended June 30, 2023, as compared to the prior year period, was driven by the expansion of new retail facilities which contributed to a revenue growth of \$6,183 as compared to the prior period and our acquisition of Medicine Man Longmont which contributed an additional \$1,705 of revenue during the three months ended June 30, 2023, as compared to the prior period. This was offset by a net decline in revenue of \$8,215 in our existing retail and wholesale facilities.

## Cost of Sales

The decrease in cost of sales of \$1,601 for the three months ended June 30, 2023, as compared to the prior year period, was driven by a cost of sales decrease of \$5,019 in our existing wholesale and retail facilities. This was offset by the expansion of new retail facilities contributing to a cost of sales increase of \$2,297 as compared to the prior period and our acquisition of Medicine Man Longmont contributed to an additional \$1,120 of cost of sales during the three months ended June 30, 2023, as compared to the prior period.

## Gross Profit

The increase in gross profit of \$1,274 for the three months ended June 30, 2023, as compared to the prior year period, was primarily driven by a gross profit decrease of \$3,196 in our existing wholesale and retail facilities. This was offset by an expansion of new retail facilities contributing gross profit growth of \$3,886 as compared to the prior period and our acquisition of Medicine Man Longmont that contributed an additional \$585 of gross profit during the three months ended June 30, 2023, as compared to the prior period.

## **Operating Expenses**

The decrease of \$20,883 in operating expenses for the three months ended June 30, 2023, as compared to the prior year period, was primarily attributable to a decrease in salary and benefits expenses of \$9,258, depreciation and amortization of \$5,755, professional fees of \$1,581, advertisement and promotion expenses of \$2,874, and operating office and general expenses of \$1,030,

## Other Expense, Net

The increase in other expense, net of \$9,336 for the three months ended June 30, 2023, as compared to the prior year period, was primarily due to an increase in interest expense on debt of \$1,212, amortization of debt issuance costs of \$18, loss on disposal of group of \$9,649, reduction in fair value of the derivative liability of \$6,380 and restructuring expense of \$66. This was partially offset by a decrease in other expenses of \$7,202, an earnout adjustment of \$476, and interest on lease of \$311.

## Provisions for Income Taxes

The Company recorded income tax expense of \$6,305 for the three months ended June 30, 2023, as compared to an income tax expense of \$18,702 for the three months ended June 30, 2022.

For the period ended June 30, 2023 the company has a Deferred Tax Asset of approximately \$16,661 related to its acquisition of VentureForth LLC, which occurred during 2022. The consideration paid to acquire 100% of the VentureForth Holdings LLC partnership interests was expensed for book purposes. For tax purposes, such consideration is capitalized as the transaction is treated as a deemed

asset purchase for tax purposes. Such treatment results in a Deferred Tax Asset. However, because of the limitations of Section 280E of the Internal Revenue Code, the company does not expect to recognize the full tax benefit for this specific deferred tax asset.

The following table summarizes our results of operations for the six months ended June 30, 2023 and 2022:

	For the six months ended							
	June 30,					\$	%	
		2023		2022		Change	Change	
Revenues	\$	253,779	\$	252,658	\$	1,121	0%	
Cost of sales related to inventory production		(154,576)		(145,183)		(9,393)	6%	
Gross profit	\$	99,203	\$	107,475	\$	(8,272)	(8)%	
Selling, general and administrative expenses		(107,423)		(144,248)		36,825	(26)%	
Profit (loss) from operations		(8,220)		(36,773)		28,553	(78)%	
Other (expense) income, net		(40,395)		(26,054)		(14,341)	55 %	
Loss before provision for income taxes		(48,615)		(62,827)		14,212	(23)%	
Income tax expense		(16,994)		(19,334)		2,340	(12)%	
Net loss		(65,609)		(82,161)		16,552	(20)%	
Net income (loss) attributable to non-controlling interests		594		(1,697)		2,291	(135)%	
Net loss attributable to Columbia Care Inc.	\$	(66,203)	\$	(80,464)	\$	14,261	(18)%	

### Revenues

The increase in revenue of \$1,121 for the six months ended June 30, 2023, as compared to the prior year period, was driven by the expansion of new retail facilities which contributed to a revenue growth of \$9,418 as compared to the prior period and our acquisition of Medicine Man Longmont which contributed an additional \$3,477 of revenue during the six months ended June 30, 2023, as compared to the prior period. This was offset by a net decline in revenue of \$11,774 in our existing wholesale and retail facilities.

## Cost of Sales

The increase in cost of sales of \$9,393 for the six months ended June 30, 2023, as compared to the prior year period, was driven by a cost of sales increase of \$3,761 in our existing wholesale and retail facilities. The expansion of new retail facilities contributed to a cost of sales growth of \$3,420 as compared to the prior period and our acquisition of Medicine Man Longmont contributed to an additional \$2,211 of cost of sales during the three months ended June 30, 2023, as compared to the prior period.

## Gross Profit

The decrease in gross profit of \$8,272 for the six months ended June 30, 2023, as compared to the prior year period, was primarily driven by a gross profit decrease of \$15,535 in our existing wholesale and retail facilities. This was offset by an expansion of new wholesale and retail facilities contributing gross profit growth of \$5,997 as compared to the prior period and our acquisition of Medicine Man Longmont that contributed an additional \$1,266 of gross profit during the six months ended June 30, 2023, as compared to the prior period.

## **Operating Expenses**

The decrease of \$36,825 in operating expenses for the six months ended June 30, 2023, as compared to the prior year period, was primarily attributable to a decrease in salary and benefits expenses of \$11,063, depreciation and amortization of \$12,876, professional fees of \$5,537, advertisement and promotion expenses of \$5,192, operating office and general expenses of \$1,595, and other fees and expenses of \$542.

## Other Expense, Net

The increase in other expense, net of \$14,341 for the six months ended June 30, 2023, as compared to the prior year period, was primarily due to an increase in interest expense on debt of \$2,181, amortization of debt issuance costs of \$270, loss on disposal of group of \$9,049, reduction in fair value of the derivative liability of \$5,727, loss on deconsolidation of \$2,473, and restructuring expense of \$3,244. This was partially offset by a decrease in other expenses of \$7,516, an earnout adjustment of \$476, and interest on lease of \$639.

## Provisions for Income Taxes

The Company recorded income tax expense of \$16,994 for the six months ended June 30, 2023, as compared to an income tax expense of \$19,334 for the six months ended June 30, 2022.

For the period ended June 30, 2023 the company has a Deferred Tax Asset of approximately \$16,661 related to its acquisition of VentureForth LLC, which occurred during 2022. The consideration paid to acquire 100% of the VentureForth Holdings LLC partnership interests was expensed for book purposes. For tax purposes, such consideration is capitalized as the transaction is treated as a deemed asset purchase for tax purposes. Such treatment results in a Deferred Tax Asset. However, because of the limitations of Section 280E of the Internal Revenue Code, the company does not expect to recognize the full tax benefit for this specific deferred tax asset.

## **Non-GAAP Measures**

We use certain non-GAAP measures, referenced in this MD&A. These measures are not recognized measures under GAAP and do not have a standardized meaning prescribed by GAAP and therefore may not be comparable to similar measures presented by other companies. Accordingly, these measures should not be considered in isolation from nor as a substitute for our financial information reported under GAAP. We use non-GAAP measures including EBITDA, Adjusted EBITDA and Adjusted EBITDA margin which may be calculated differently by other companies. These non-GAAP measures and metrics are used to provide investors with supplemental measures of our operating performance and liquidity and thus highlight trends in our business that may not otherwise be apparent when relying solely on GAAP measures. These supplemental non-GAAP financial measures should not be considered superior to, as a substitute for, or as an alternative to, and should be considered in conjunction with, the GAAP financial measures presented. We also recognize that securities analysts, investors and other interested parties frequently use non-GAAP measures in the evaluation of companies within our industry. Finally, we use non-GAAP measures and metrics in order to facilitate evaluation of operating performance comparisons from period to period, to prepare annual operating budgets and forecasts and to determine components of executive compensation.

The following table provides a reconciliation of net loss for the period to EBITDA and Adjusted EBITDA for the three and six months ended June 30, 2023, and 2022:

	Three months ended			Six months ended				
	J	une 30, 2023	Ju	ne 30, 2022	J	une 30, 2023		June 30, 2022
Net loss	\$	(29,037)	\$	(54,255)	\$	(65,609)	\$	(82,161)
Income tax		6,305		18,702		16,994		19,334
Depreciation and amortization		14,615		20,058		29,678		41,268
Interest expense, net and debt amortization		13,785		11,499		27,456		24,169
EBITDA (Non-GAAP measure)	\$	5,668	\$	(3,996)	\$	8,519	\$	2,610
Adjustments:								
Share-based compensation		3,468		7,678		9,983		14,052
Transaction and other non-core costs, including costs associated with the Cresco transaction, litigation expenses and other costs related to restructuring		1,465		14,727		2,782		18,013
Fair-value changes on derivative liabilities		_		(6,380)		30		(5,697)
Restructuring expense		66		_		3,244		_
Loss on deconsolidation		_		_		2,473		_
Impairment on disposal group		9,649	_		9,649			_
Gain on remeasurement of contingent consideration		_		_		_		_
Acquisition and settlement of pre-existing relationships		_		_		_		_
Earnout liability accrual		_		_		_		_
Adjusted EBITDA (Non-GAAP measure)	\$	20,316	\$	12,029	\$	36,680	\$	28,978
Revenue	\$	129,244	\$	129,571	\$	253,779	\$	252,658
Adjusted EBITDA (Non-GAAP measure)		20,316		12,029		36,680		28,978
Adjusted EBITDA margin (Non-GAAP measure)	15.7 %		)	9.3 %	% 14.5%		6 11.5%	
Revenue	\$	129,244	\$	129,571	\$	253,779	\$	252,658
Gross profit		52,122		50,848		99,203		107,475
Gross margin		40.3 %	)	39.2 %	,	39.1 %		42.5 %

## Adjusted EBITDA

The increase in Adjusted EBITDA for the three and six months ended June 30, 2023, as compared to the prior year periods, was primarily driven by restructuring and disposal activity in addition to improved leverage of revenues across selling, general, and administrative expenses such as facility costs, salary costs, and benefit costs.

Our future financial results are subject to significant potential fluctuations caused by, among other things, growth of sales volume in new and existing markets and our ability to control operating expenses. In addition, our financial results may be impacted significantly by changes to the regulatory environment in which we operate, both on a local, state and federal level.

## **Liquidity and Capital Resources**

Our primary need for liquidity is to fund working capital requirements of our business, capital expenditures and for general corporate purposes. Historically, we have relied on external financing as our primary source of liquidity. Our ability to fund our operations and to make capital expenditures depends on our ability to successfully secure financing through issuance of debt or equity, as well as our ability to improve our future operating performance and cash flows, which are subject to prevailing economic conditions and financial, business and other factors, some of which are beyond our control

We are currently meeting our obligations and are earning revenues from our operations. However, we have sustained losses since inception and may require additional capital in the future. We estimate that based on our current business operations and working capital, we will continue to meet our obligations in the short term. As we continue to seek growth through expansion or acquisition, our cash flow requirements and obligations could materially change. As of June 30, 2023, we did not have any significant external capital requirements.

## **Recent Financing Transactions**

## Private Placement

On February 3, 2022, Columbia Care closed a private placement of \$185,000 aggregate principal amount of 9.50% senior-secured first-lien notes due 2026 (the "2026 Notes") and received aggregate gross proceeds of \$153,250. The 2026 Notes are senior secured obligations of the Company and were issued at 100.0% of face value. The 2026 Notes accrue interest in arrears which is payable semi-annually and mature on February 3, 2026, unless earlier redeemed or repurchased. The Company may redeem the 2026 Notes at par, in whole or in part, on or after February 3, 2024, as more particularly described in the fourth supplemental trust indenture governing the 2026 Notes. In connection with the offering of the 2026 Notes, the Company exchanged \$31,750 of the Company's existing 13.0% Term Debt, pursuant to private agreements in accordance with the trust indenture, for an equivalent amount of 2026 Notes plus accrued but unpaid interest and any negotiated premium thereon.

The premium and paid interest were paid out of funds raised from the February 2022 Private Placement. The total unamortized debt and debt issuance costs of \$2,153, related to the modified portion of the Term Debt, will be amortized over the term of the 2026 Notes using the effective interest method. The Company incurred \$7,189 in creditor fees in connection with the modified Term Debt and 2026 Notes and \$301 in third-party legal fees related to 2026 Notes which were capitalized and will be amortized over the term of the 2026 Notes using the effective interest rate method.

## Cash Flows

The following table summarizes the sources and uses of cash for each of the periods presented:

		Six months ended					
	Jun	June 30, 2023 Jun					
Net cash used in operating activities	\$	(3,718)	\$	(99,783)			
Net cash used in investing activities		(2,315)		(57,682)			
Net (used in)/cash provided by financing activities		(5,123)		157,707			
Net (decrease)/increase in cash and cash equivalents	\$	(11,156)	\$	242			

## **Operating Activities**

During the six months ended June 30, 2023, operating activities used \$3,718 of cash, primarily resulting from a net loss of \$65,609, a change in deferred taxes of \$4,384, and net changes in operating assets and liabilities of \$7,766; this was partially offset by depreciation and amortization of \$29,678, equity-based compensation expense of \$9,983, loss on disposal group of \$9,649, loss on deconsolidation of subsidiary of \$2,473, and debt amortization expense of \$4,485. The net change in operating assets and liabilities was primarily due to a decrease in other assets of \$9,317, an increase in accounts payable of \$10,949, and an increase in income tax payable of \$13,485; this was offset by an increase in accounts receivable of \$4,454, an increase in inventory of \$5,397, an increase in prepaid expenses and other current assets of \$6,538, and a decrease in other long-term liabilities of \$4,496,

During the six months ended June 30, 2022, operating activities used \$99,783 of cash, primarily resulting from a net loss of \$82,161 and net changes in operating assets and liabilities of \$86,558; this was partially offset by depreciation and amortization of \$41,268, equity-based compensation expense of \$14,052, debt amortization expense of \$4,073, a change in fair value of a derivative liability of \$5,697, and a change in deferred taxes of \$13,762.

## **Investing Activities**

During the six months ended June 30, 2023, investing activities used \$2,315 of cash pursuant to purchases of property and equipment of \$5,740. This was partially offset by proceeds from the deconsolidation of the Company's Missouri entity of \$3,040, proceeds from sale of plant, property, and equipment of \$169, and cash received from deposits of \$216.

During the six months ended June 30, 2022, investing activities used \$57,682 of cash pursuant to purchases of property and equipment of \$58,673; this was partially offset by proceeds from the sale of property and equipment of \$255 and cash received on deposits of \$1,699.

## Financing Activities

During the six months ended June 30, 2023, financing activities used \$5,123 of cash, mainly due to the payment of lease liabilities of \$3,196, distributions to non-controlling interest holders of \$431, taxes paid on equity-based compensation of \$433, and repayment of a seller's note of \$750.

During the six months ended June 30, 2022, financing activities provided \$157,707 of cash, mainly due to \$153,250 in net proceeds received from the issuance of debt and the issuance of a mortgage of \$16,500; this was partially offset by lease liability payments of \$2,966 and a debt issuance cost of \$7,698.

## **Contractual Obligations and Commitments**

The following table summarizes contractual obligations as of June 30, 2023 and the effects that such obligations are expected to have on our liquidity and cash flows in future periods:

	Payments Due by Period												
		Total		Year 1		Year 2		Year 3		Year 4	,	Year 5	Year 6 and eyond
Lease commitments	\$	372,567	\$	13,832	\$	32,438	\$	28,966	\$	26,669	\$	26,177	\$ 244,485
Sale-Leaseback commitments	\$	202,893	\$	9,922	\$	10,243	\$	10,573	\$	10,915	\$	11,268	\$ 149,972
2026 Notes	\$	185,000	\$	_	\$	_	\$	185,000	\$	_	\$	_	\$ _
Term debt (principal)	\$	38,215	\$	38,215	\$	_	\$	_	\$	_	\$	_	\$ _
Acquisition related term debt	\$	3,162	\$	107	\$	111	\$	116	\$	120	\$	125	\$ 2,583
Interest on term debt	\$	47,607	\$	18,284	\$	17,695	\$	10,565	\$	111	\$	106	\$ 846
Convertible debt (principal)	\$	80,100	\$	5,600	\$	74,500	\$	_	\$	_	\$	_	\$ _
Interest on convertible debt	\$	9,048	\$	4,602	\$	4,446	\$	_	\$	_	\$	_	\$ _
Mortgage notes (principal)	\$	35,703	\$	498	\$	564	\$	627	\$	18,416	\$	15,598	\$ _
Mortgage notes (interest)	\$	14,105	\$	3,788	\$	3,721	\$	3,658	\$	2,802	\$	136	\$ _
Closing promissory note (principal)	\$	2,250	\$	1,125	\$	1,125	\$	_	\$	_	\$	_	\$ _
Closing promissory note (interest)	\$	158	\$	113	\$	45	\$	_	\$	_	\$	_	\$ _
Acquisition related real estate notes (principal)	\$	7,000	\$	7,000	\$	_	\$	_	\$	_	\$	_	\$ _
Acquisition related real estate notes (interest)	\$	300	\$	300	\$	_	\$	_	\$	_	\$	_	\$ _
Total contractual obligations	\$	998,108	\$	103,386	\$	144,888	\$	239,505	\$	59,033	\$	53,410	\$ 397,886

The above table excludes purchase orders for inventory in the normal course of business.

## **Effects of Inflation**

Rising inflation rates have had a substantial impact on our financial performance to date and may have an impact on our financial performance in the future as our ability to pass on an increase in costs is not entirely within our control.

## **Critical Accounting Estimates**

We make judgements, estimates and assumptions about the future that affect assets and liabilities, and revenues and expenses. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the review affects both current and future periods.

Judgements estimates and assumptions with the most significant effect on the amounts recognized in the consolidated financial statements are described below.

## FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

Our financial instruments consist of cash and cash equivalents, accounts receivable, notes receivable, deposits and other current assets, accounts payable, accrued expenses, current taxes payable and other current liabilities like interest payable and payroll liabilities, derivative liability, debt and lease liabilities. The fair values of cash and restricted cash, accounts and notes receivable, deposits, accounts payable and accrued expenses and other current liabilities like interest payable and payroll liabilities, short-term debt and lease liabilities approximate their carrying values due to the relatively short-term to maturity or because of the market rate of interest used on initial recognition. Columbia Care classifies its derivative liability as fair value through profit and loss (FVTPL).

Financial instruments recorded at fair value are classified using a fair value hierarchy that reflects the significance of the inputs to fair value measurements. The three levels of fair value contained within the hierarchy are:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly; and
- Level 3 Inputs for the asset or liability that are not based on observable market data.

Our assets measured at fair value on a nonrecurring basis include investments, assets and liabilities held for sale, long-lived assets and indefinite-lived intangible assets. We review the carrying amounts of such assets whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable or at least annually, for indefinite-lived intangible assets. Any resulting asset impairment would require that the asset be recorded at its fair value. The resulting fair value measurements of the assets are considered Level 3 measurements.

## **Financial Risk Management**

We are exposed in varying degrees to a variety of financial instrument related risks. Our risk exposures and the impact on our financial instruments is summarized below:

## Credit Risk

Credit risk is the risk of a potential loss to us if a customer or third party to a financial instrument fails to meet its contractual obligations. The maximum credit exposure at June 30, 2023 and December 31, 2022, is the carrying amount of cash and cash equivalents, subscription receivable, accounts receivable and notes receivable. We do not have significant credit risk with respect to our customers. All cash deposits are with regulated U.S. financial institutions.

We provide credit to our customers in the normal course of business and have established credit evaluation and monitoring processes to mitigate credit risk but have limited risk as the majority of our sales are transacted with cash. Through our Columbia Care National Credit program, we provide credit to customers in certain markets in which we operate.

## Liquidity Risk

Liquidity risk is the risk that we will not be able to meet our financial obligations associated with financial liabilities. We manage liquidity risk through the management of our capital structure. Our approach to managing liquidity is to estimate cash requirements from operations, capital expenditures and investments and ensure that we have sufficient liquidity to fund our ongoing operations and to settle obligations and liabilities when due.

To date, we have incurred significant cumulative net losses and we have not generated positive cash flows from our operations. We have therefore depended on financing from sale of our equity and from debt financing to fund our operations. Overall, we do not expect the

net cash contribution from our operations and investments to be positive in the near term, and we therefore expect to rely on financing from equity or debt.

## Market Risk

In addition to business opportunities and challenges applicable to any business operating in a fast-growing environment, our business operates in a highly regulated and multi-jurisdictional industry, which is subject to potentially significant changes outside of our control as individual states as well as the U.S. federal government may impose restrictions on our ability to grow our business profitably or enact new laws and regulations that open up new markets.

## Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of our financial instrument will fluctuate because of changes in market interest rates. Our cash deposits bear interest at market rates.

## Currency Risk

Our operating results and financial position are reported in thousands of U.S. dollars. We may enter into financial transactions denominated in other currencies, which would result in Columbia Care's operations and financial position to be subject to currency transaction and translation risks.

As of June 30, 2023, and December 31, 2022, we had no hedging agreements in place with respect to foreign exchange rates. We have not entered into any agreements or purchased any instruments to hedge possible currency risks at this time.

## Price Risk

Price risk is the risk of variability in fair value due to movements in equity or market prices. We are subject to the risk of price variability pursuant to our products due to competitive or regulatory pressures.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no significant material changes to the market risks as disclosed in the Company's 2022 Form 10-K. See also Financial Risk Management in Part I, Item 2 of this Form 10-Q.

## Item 4. Controls and Procedures.

## Disclosure Controls and Procedures

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report were effective to provide reasonable assurance that the information required to be disclosed by the Company in reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms and that it is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

## Changes in Internal Control

There were no changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) under the Securities Exchange Act of 1934, as amended) during the quarter ended June 30, 2023 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II—OTHER INFORMATION

## Item 1. Legal Proceedings.

A discussion of our litigation matters occurring in the period covered by this report is found in Reference to Part I, Item 1, Note 13, Commitments and Contingencies in the Notes to Unaudited Interim Consolidated Financial Statements of this Form 10-Q.

## Item 1A. Risk Factors

As of the date of this filing, except as noted below, there have been no material changes in our risk factors from those disclosed in Part I, Item 1A, of the Company's 2022 Form 10-K, which is incorporated by reference herein.

## Item 2. Unregistered Sales of Securities and Use of Proceeds

None.

## Item 3. Defaults Upon Senior Securities.

Not applicable.

## Item 4. Mine Safety Disclosures.

Not applicable.

## Item 5. Other Information.

## **Securities Trading Plans of Directors and Executive Officers**

During the three and six months ended June 30, 2023, none of our directors or executive officers adopted or terminated any contract, instruction, or written plan for the purchase or sale of the Company's securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any "non-Rule 10b5-1 trading arrangement" as defined in Item 408(c) of Regulation S-K.

## Item 6. Exhibit Index

Exhibit	
Number	Description
2.1	Arrangement Agreement, dated March 23, 2022, between Cresco Labs Inc. and Columbia Care Inc. (incorporated by reference to Exhibit
	2.1 of the Registrant's Current Report on Form 8-K, filed with the SEC on March 29, 2022)
2.2	Amending Agreement, dated February 27, 2023, between Cresco Labs Inc. and Columbia Care Inc. (incorporated by reference to Exhibit
	2.1 of the Registrant's Current Report on Form 8-K, filed with the SEC on February 28, 2023)
3.1	Articles of Columbia Care Inc. (incorporated by reference to Exhibit 3.1 of the Registrant's Registration Statement on Form 10, filed
	with the SEC on December 14, 2021)
4.1	Warrant Agency Agreement dated September 20, 2018 between Canaccord Genuity Growth Corp. and Odyssey Trust Company
	(incorporated by reference to Exhibit 4.1 of the Registrant's Registration Statement on Form 10, filed with the SEC on December 14,
	<u>2021)</u>
4.2	Warrant Agreement dated April 26, 2019 between Columbia Care Inc. and Canaccord Genuity Corp. (incorporated by reference to
	Exhibit 4.2 of the Registrant's Registration Statement on Form 10, filed with the SEC on December 14, 2021)
4.3	Trust Indenture made as of March 31, 2020 between Columbia Care Inc. and Odyssey Trust Company (incorporated by reference to
	Exhibit 4.3 of the Registrant's Registration Statement on Form 10, filed with the SEC on December 14, 2021)
4.4	Warrant Indenture dated March 31, 2020 between Columbia Care Inc. and Odyssey Trust Company (incorporated by reference to Exhibit
	4.4 of the Registrant's Registration Statement on Form 10, filed with the SEC on December 14, 2021)
4.5	Trust Indenture made as of May 14, 2020 between Columbia Care Inc. and Odyssey Trust Company (incorporated by reference to
	Exhibit 4.5 of the Registrant's Registration Statement on Form 10, filed with the SEC on December 14, 2021)
4.6	Warrant Indenture dated May 14, 2020 between Columbia Care Inc. and Odyssey Trust Company (incorporated by reference to Exhibit
	4.6 of the Registrant's Registration Statement on Form 10, filed with the SEC on December 14, 2021)
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4.7	First Supplemental Indentures dated as of June 19, 2020 between Columbia Care Inc and Odyssey Trust Company (incorporated by
	reference to Exhibit 4.7 of the Registrant's Registration Statement on Form 10, filed with the SEC on December 14, 2021)
4.8	Warrant Indenture dated July 2, 2020 between Columbia Care Inc. and Odyssey Trust Company (incorporated by reference to Exhibit
	4.8 of the Registrant's Registration Statement on Form 10, filed with the SEC on December 14, 2021)
4.9	Warrant Indenture dated October 29, 2020 between Columbia Care Inc. and Odyssey Trust Company (incorporated by reference to
	Exhibit 4.9 of the Registrant's Registration Statement on Form 10, filed with the SEC on December 14, 2021)
4.10	Second Supplemental Indenture dated June 29, 2021 between Columbia Care Inc. and Odyssey Trust Company (incorporated by
	reference to Exhibit 4.10 of the Registrant's amended Registration Statement on Form 10, filed with the SEC on January 28, 2022)
4.11	Third Supplemental Indenture dated February 2, 2022 between Columbia Care Inc. and Odyssey Trust Company (incorporated by
	reference to Exhibit 4.11 of the Registrant's amended Registration Statement on Form 10, filed with the SEC on February 15, 2022)
4.12	Fourth Supplemental Indenture dated February 3, 2022 between Columbia Care Inc. and Odyssey Trust Company (incorporated by
	reference to Exhibit 4.12 of the Registrant's amended Registration Statement on Form 10, filed with the SEC on February 15, 2022)
4.13	Fifth Supplemental Indenture dated May 5, 2022 between Columbia Care Inc. and Odyssey Trust Company (incorporated by reference to
	Exhibit 4.1 of the Registrant's Form 8-K, filed with the SEC on May 11, 2022)
4.14	Extension Notice dated March 28, 2023 to Odyssey Trust Company (incorporated by reference to Exhibit 4.14 of the Registrant's Annual
	Report on Form 10-K for the fiscal year ended December 31, 2022, filed with the SEC on March 29, 2023)
10.1#	Termination Agreement, dated July 31, 2023, between Cresco Labs Inc. and Columbia Care Inc. (incorporated by reference to Exhibit
	10.1 of the Registrant's Current Report on Form 8-K, filed with the SEC on August 3, 2023
31.1*	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as
	Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as
	Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1‡	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-
	Oxley Act of 2002.
32.2‡	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-
	Oxley Act of 2002.
101.INS*	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because XBRL tags are embedded
	within the Inline XBRL document.
101.SCH*	Inline XBRL Taxonomy Extension Schema Document
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104*	Cover Page Interactive Data File (embedded within the Inline XBRL document)

<sup>\*</sup> Filed herewith.

<sup>‡</sup> Document has been furnished, is not deemed filed and is not to be incorporated by reference into any of the Company's filings under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, irrespective of any general incorporation language contained in any such filing.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## **COLUMBIA CARE INC**

Date: August 14, 2023	Ву:	/s/ Nicholas Vita	
	Nicholas Vita	e Officer and Director	
	Ciliei Executiv	e Officer and Director	
Date: August 14, 2023	Ву:	/s/ Derek Watson	
	Derek Watson		
	Chief Financia	l Officer	
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## CERTIFICATION PURSUANT TO RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, Nicholas Vita, certify that:

- 1. I have reviewed this Quarterly Report on Form 10Q of Columbia Care Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 14, 2023	Ву:	/s/ Nicholas Vita
	_	Name: Nicholas Vita
		Chief Executive Officer

## CERTIFICATION PURSUANT TO RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, Derek Watson, certify that:

- 1. I have reviewed this Quarterly Report of Columbia Care Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared:
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 14, 2023	Ву:	/s/ Derek Watson
		Derek Watson
		Chief Financial Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Columbia Care Inc. (the "Company") on Form 10-Q for the period ending June 30, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Company.			
Date: August 14, 2023	By:	/s/ Nicholas Vita	
		Nicholas Vita	
		Chief Executive Officer	

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Columbia Care Inc. (the "Company") on Form 10-Q for the period ending June 30, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Company.			
Date: August 14, 2023	By:	/s/ Derek Watson	
		Derek Watson Chief Financial Officer	